



July 30, 2016

Dear Fellow Shareholder:

We are pleased to report strong GAAP (Generally Accepted Accounting Principles) results as well as core results for the second quarter and first half of 2016 in net income, loan, and deposit growth. “Core” net income is defined as Revere Bank results as though the BlueRidge Bank (“BlueRidge”) acquisition had not occurred, i.e., excluding merger costs and income from BlueRidge Bank. This allows us to compare results from previous periods. Due to our pending merger with Monument Bank (“Monument”) which was announced May 3, 2016, “core” will also exclude any merger-related costs associated with Monument. The March 23, 2016, closing of the BlueRidge acquisition added \$232.4 million in assets to our first quarter ending balance sheet.

Without the “core” distinction our reported GAAP results (*see Financial Highlights on p. 4*) could seem exaggerated and our solid baseline quarterly results might go unnoticed. Significant merger-related expenses of \$280 thousand were taken in the second quarter which muted our strong quarterly net income growth. Throughout this letter we will discuss our financial results in both a pre-merger “core” income and GAAP methodology where appropriate. Year over year balance sheet growth is very significant and we believe linked quarter numbers should be looked at closely as BlueRidge joined us in late March. Rest assured that not only was this quarter and the first six months very strong but the future of your bank is very bright.

Core net income for the second quarter of \$2.31 million was 51.5% greater than the second quarter of 2015 and 20.7% greater than the linked quarter. This occurred as strong loan growth and the associated net interest income increase outpaced a decline in our net interest margin. GAAP net income, including merger expenses of \$280 thousand, was \$2.14 million or 40.3% above last year’s second quarter and 49.8% greater than the linked quarter’s GAAP net income.

Core net income year to date of \$4.22 million was 43.3% greater than the same period in 2015. This occurred for the same reasons mentioned above – strong loan growth and the associated net interest income growth. GAAP net income year to date, including pre-tax merger-related expenses of \$1.07 million was \$3.56 million or 21.0% greater than the same period in 2015.

Key Performance Highlights:

- Total assets of \$1.23 billion at June 30, 2016, increased by 64.3% or \$481.7 million since June 30, 2015. Approximately \$232 million or 31% of the asset growth is associated with the BlueRidge acquisition. On a linked quarter basis assets grew by 4.9% or \$56.9 million.
- Total loans of \$1.07 billion at June 30, 2016, increased by 62.1% or \$408.3 million since June 30, 2015. Approximately \$192 million or 29.2% of the loan growth is associated with the BlueRidge acquisition. On a linked quarter basis loans grew by 6.8% or \$67.9 million. Our loan pipeline is very substantial and momentum remains strong.
- Total deposits of \$1.04 billion at June 30, 2016, increased by 64.3% or \$406.7 million since June 30, 2015. Approximately \$205 million or 32.4% of the deposit growth is associated with the

BlueRidge acquisition. On a linked quarter basis deposits grew by 4.7% or \$46.8 million. Our deposit pipeline is healthy and growing.

- The bank's year-to-date net interest margin was 3.79% compared to 3.99% for the same period in 2015. The year over year decline reflects an industry-wide margin compression in this prolonged low rate environment. The linked quarter increase of 3.81% versus 3.76% is attributable to purchase accounting marks and on an adjusted basis we expect margin compression to continue to be a challenge until interest rates increase and the yield curve steepens.
- Net interest income increased 43.0% or \$5.82 million in the first half of 2016 compared to the same period in 2015. Approximately \$2.19 million or 16.2% of the increase is associated with the BlueRidge acquisition. On a linked quarter basis net interest income increased by 31.0% or \$2.6 million with about three quarters of the increase associated with BlueRidge.
- Non-interest expense increased by 45.3% or \$3.8 million in the first half of 2016 compared to the first half of 2015. Included in the increase was \$1.07 million in merger costs for the BlueRidge and Monument transactions. The core non-interest expense increase of \$2.73 million was 33% higher than the first half of 2015 and indicates economies of scale benefits as asset growth was 64.3% over the same period. On a linked quarter basis core non-interest expense increased by 34.6% reflective primarily of a full quarter of the BlueRidge acquisition versus eight days in the first quarter.
- The first half efficiency ratio increased to 61.43% from 60.21% during the same period last year. On a linked quarter basis our efficiency ratio improved to 59.22% from 64.32%. Excluding merger-related income and expense, our core efficiency ratio for the first half and current quarter would have been 56.53% and 57.85% respectively.
- Credit quality remains very strong. There were no charge-offs for the quarter and \$953 thousand of loans were past due 30 days or more at quarter-end. Non-accrual loans at June 30, 2016, totaled \$1.6 million. The resulting ratio of non-performing assets to total assets stood at 0.13% at quarter-end and remains among the best in the industry. The allowance for loan losses was 0.96% of loans outstanding at quarter-end compared to 0.94% as of March 31, 2016. As part of purchase accounting, BlueRidge's allowance for loan loss was eliminated and a credit mark was established. If we adjust for this credit mark our allowance to loan loss coverage ratio would have been 1.14%.
- The bank remains "Well Capitalized" at quarter-end with a leverage ratio of 7.98% and a total risk-based capital ratio of 10.38%.
- While 2016's first half net income increased 21.0% on a GAAP basis as compared to the same period last year, our earnings per share (EPS) decreased 4.0% to \$0.59 from \$0.62 in 2015. This expected decline occurred due to the BlueRidge and Monument one-time charges, an additional one million shares issued in the first half of 2015, and 1.13 million shares issued to former BlueRidge shareholders on March 23, 2016. Without the merger costs, but including the BlueRidge average shares outstanding for 2016, our first half EPS would have been \$0.69 representing an 11.4% increase over last year's first half despite earnings being spread out over one million additional shares.
- We acknowledge that the first half numbers are "noisy" and have tried to clearly explain the apples-to-apples comparisons. Our core results are above plan in both income and growth, and we are very pleased with the early results of the BlueRidge acquisition and Brian Gaeng's team. Our combined momentum and pipelines are very strong as we are becoming an even more impactful force in our market.
- A detailed profit and loss statement and balance sheet are attached to this letter.

As previously mentioned, on May 3, 2016, we announced the planned merger with and acquisition of Monument Bank. The transaction is expected to be significantly accretive to EPS during the first twelve months after close and accretive to tangible book value in less than four years. Monument's \$514 million in assets are primarily in lower Montgomery County and Washington D.C. and compliment our Suburban Washington presence. The May 3, 2016, press release is posted on our website ([www.RevereBank.com](http://www.RevereBank.com)) on the Investor Relations page found under the "ABOUT US" tab.

Within the next two weeks you should receive a proxy statement asking for your approval of the Revere/Monument merger. Voting is easy and can take place via the Internet (preferred method), return mail, or telephone – those details will be provided in your proxy packet. It is VERY IMPORTANT that you vote as we need two thirds of our shares outstanding to vote "for" the merger at the Special Meeting on September 21, 2016, at Revere Bank headquarters in Laurel, MD, in order to proceed forward with Monument. If you need information regarding the proxy materials, please contact Janet Fink at 240-264-5352 or by email at [janet.fink@reverebank.com](mailto:janet.fink@reverebank.com).

Our journey of building a great bank and increasing shareholder value continues and we remain very optimistic about the future. Thank you for your continued support and please contact us anytime.

Sincerely,



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Financial Highlights (Unaudited)  
(Dollars in thousands except per-share data)

	Six Months Ended			Quarter Ended				
	06/30/16	06/30/15		06/30/16	03/31/16	06/30/15		
<b>Operating Results</b>			YoY Δ				LQ Δ	QoQ Δ
Net Interest Income	\$ 19,353	\$ 13,530	43.0%	\$ 10,975	\$ 8,378	\$ 6,876	31.0%	59.6%
Provision for Loan Loss	1,465	700	109.3%	\$ 840	\$ 625	\$ 350	34.4%	140.0%
Net Interest Income after Provision	17,888	12,830	39.4%	\$ 10,135	\$ 7,753	\$ 6,526	30.7%	55.3%
Non-Interest Income	478	394	21.4%	\$ 263	\$ 215	\$ 220	22.4%	19.4%
Non-Interest Expense	12,182	8,383	45.3%	\$ 6,655	\$ 5,527	\$ 4,236	20.4%	57.1%
Pretax Net Income	6,184	4,841	27.7%	\$ 3,743	\$ 2,441	\$ 2,510	53.4%	49.2%
Income Tax Expense	2,624	1,899	38.2%	\$ 1,608	\$ 1,016	\$ 988	58.3%	62.8%
Net Income	\$ 3,560	\$ 2,942	21.0%	\$ 2,135	\$ 1,425	\$ 1,522	49.8%	40.3%
<b>Per-Share Data</b>								
Earnings per share	\$ 0.59	\$ 0.62	-4.0%	\$ 0.33	\$ 0.26	\$ 0.29	26.1%	11.4%
Earnings per share - diluted	\$ 0.55	\$ 0.59	-6.8%	\$ 0.31	\$ 0.24	\$ 0.28	29.2%	10.7%
Book value per share	\$ 15.16	\$ 13.07	16.0%	\$ 15.16	\$ 14.71	\$ 13.07	3.1%	16.0%
Tangible Book Value	\$ 14.62	\$ 13.07	11.9%	\$ 14.62	\$ 14.17	\$ 13.07	3.2%	11.9%
<b>Selected Balance Sheet Data</b>								
Loans	\$ 1,065,517	\$ 657,236	62.1%	\$ 1,065,517	\$ 997,634	\$ 657,236	6.8%	62.1%
Assets	\$ 1,230,350	\$ 748,699	64.3%	\$ 1,230,350	\$ 1,173,450	\$ 748,699	4.8%	64.3%
Deposits	\$ 1,038,822	\$ 632,137	64.3%	\$ 1,038,822	\$ 991,988	\$ 632,137	4.7%	64.3%
Stockholders' equity	\$ 98,668	\$ 69,826	41.3%	\$ 98,668	\$ 95,631	\$ 69,826	3.2%	41.3%
<b>Performance Ratios</b>			BP				BP	
Return on Average Assets (annualized)	0.68%	0.85%	(17)	0.72%	0.62%	0.85%	10	(13)
Return on Average Equity (annualized)	8.14%	9.90%	(176)	8.76%	7.35%	9.09%	141	(32)
Net Interest Margin	3.79%	3.99%	(20)	3.81%	3.76%	3.93%	6	(12)
Net Interest Yield	3.69%	3.89%	(20)	3.71%	3.66%	3.83%	5	(12)
Efficiency Ratio	61.43%	60.21%	122	59.22%	64.32%	59.70%	(510)	(48)
<b>Credit Quality Ratios</b>								
Loans past due more than 30 days to total loans	0.09%	0.00%	9	0.09%	0.10%	0.00%	(1)	9
Non accrual loans to total loans	0.15%	0.30%	(15)	0.15%	0.16%	0.30%	(1)	(15)
Allowance for loan loss to total loans	0.96%	1.20%	(24)	0.96%	0.94%	1.20%	2	(24)
Non performing assets to total assets	0.13%	0.26%	(13)	0.13%	0.14%	0.26%	(0)	(13)
Net charge-offs to total loans	0.00%	0.00%	0	0.00%	0.00%	0.00%	-	-
<b>Regulatory Capital ratios</b>								
Core capital (leverage) ratio	7.98%	9.70%	(172)	7.98%	10.06%	9.70%	(208)	(172)
Common equity tier 1 ratio	9.36%	11.52%	(216)	9.36%	9.65%	11.52%	(29)	(216)
Tier 1 risk-based capital ratio	9.36%	11.52%	(216)	9.36%	9.65%	11.52%	(29)	(216)
Total risk-based capital ratio	10.38%	12.77%	(239)	10.38%	10.64%	12.77%	(26)	(239)
<b>Number of Employees</b>	130	98	32.7%	130	129	98	0.8%	



Financial Highlights  
Glossary of Select Terms

Operating Results

Net Interest Income	Interest income minus interest expense
Provision for Loan Loss	Current period expense for possible future problem loans

Per-Share Data

Earnings per share	Net income divided by YTD average shares outstanding
Earnings per share - diluted	Net income divided by the YTD average of shares outstanding plus potentially dilutive common shares under the Treasury Stock Method
Book value per share	Stockholders' equity divided by shares outstanding
Tangible book value per share	Stockholders' equity less core deposit intangible asset and goodwill divided by shares outstanding

Performance Ratios

Return on Average Assets (annualized)	Net income annualized divided by YTD average assets
Return on Average Equity (annualized)	Net income annualized divided by YTD average equity
Net Interest Margin	Net interest income divided by YTD average earning assets
Net Interest Yield	Net interest income divided by YTD average assets
Efficiency Ratio	Ratio of operating expense to net interest income plus non interest income

Credit Quality Ratios

Non accrual loans to total loans	Loans on which we no longer accrue interest due to credit concerns divided by period end total loans
Non performing assets to total assets	Investments on which we no longer accrue interest due to default concerns plus non accrual loans plus other real estate owned divided by period end total assets
Net charge-offs to total loans	Gross loan charge-offs less recoveries as a percentage of average YTD loans

Regulatory Capital ratios

Core capital (leverage) ratio	Period end equity divided by period end assets
Common Tier 1 Equity	Period end common tier 1 equity (as defined by the FDIC) divided by period end risk weighted assets (as defined by the FDIC)
Tier 1 risk-based capital ratio	Period end tier 1 capital (as defined by the FDIC) divided by period end assets
Total risk-based capital ratio	Period end total regulatory capital (as defined by the FDIC) divided by period end risk weighted assets (as defined by the FDIC)

Other

YoY Δ	Year over year change
YTD Δ	Year to date change
LQ Δ	Linked quarter change
QoQ Δ	Current quarter compared to the same quarter last year
BP	Basis point - A basis point is equivalent to 1 one hundred of 1 percent.